**Job description**

**District Sales Manager – Water Treatment Industry**

**CH2O, Inc.** is a specialty chemical manufacturing firm with headquarters in Tumwater, Washington. Founded in 1977, we have a long-standing heritage of providing quality products and services to commercial, industrial, and agricultural water users. Patented technology for use in low-flow, and drip irrigation systems, has resulted in rapid growth in the greenhouse and field-drip irrigation market space. We are seeking an experienced water treatment professional to serve as **District Sales Manager**for our Southwest Territory. Candidates for this position must have a minimum of five years successful performance in water treatment, specialty chemicals, agriculture substrates or fertilizer sales, or a related field. Education, training, or experience in greenhouse growing operations, boiler and cooling water treatment, boiler operations, refrigeration systems, commercial irrigation systems, filtration, water softeners, waste water treatment, reverse osmosis, food processing cleaning and sanitation, and sound mechanical aptitude will be a plus. Preference will be given to candidates with a bachelor’s degree in engineering, chemistry, biology, agronomy, or agricultural disciplines. Employees in this position report to the Sales Manager, and are expected to coordinate the sales efforts of multiple account managers within the district. Sales growth, coaching, training, and customer support are the key objectives. The candidate must live in the district with the expectation of being in the field the majority of the time.

Compensation includes a base salary, monthly override based on district performance, incentive bonuses for achieving sales goals, and expense reimbursement.

This is an excellent opportunity for an individual to join a growing organization with a unique market position, and the potential to increase their personal income as they assist in growing the company.

Equal Opportunity Employer - minorities, females, veterans and individuals with disabilities are encouraged to apply. Please tell us if you require a reasonable accommodation to apply for the job, or to perform your job.

As a condition of employment, all selected candidates will undergo pre-employment checks, which may include but not be limited to a background check regarding criminal history, education, employment, and a drug test.

Job Type: Full-time

Compensation: $9000.00 to $12,000.00 per month plus bonuses

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Benefits:

* 401(k)
* 401(k) matching
* Dental insurance
* Flexible schedule
* Health insurance
* Health savings account
* Paid time off
* Tuition reimbursement
* Vision insurance

Compensation Package:

* Bonus opportunities
* Commission pay
* Monthly bonus

Schedule:

* 8 hour shift
* Monday to Friday

Work Location: On the road